

General terms of agreement with PM-International AG (henceforth "PM"):

PM is withholding the right to determine whether to accept or reject a new applicant.

Should your application be rejected, you will be so informed within 14 days.

1. Terms of ordering, delivery and invoicing

- a) Every Distributor shall order and purchase his/her products directly from PM offices using its own Teampartner ID and following the ordering, purchasing, invoicing and other terms.
- b) As to card payments, the customer is responsible for ensuring that the customer's payment card is valid and that payment by card can also succeed. If the card payment fails, we recommend that you contact our Customer Service via email or telephone.
- c) Providing information to a third party in connection with orders, purchases or other assignments may involve countries outside the European Union that may not necessarily have the same laws protecting privacy. In such cases personal and transactional information will be transferred using agreement terms pursuant to EU standards.

2. Legal status

- a) Every Distributor shall conduct his/her business in partnership with PM as an independent distributor at his/her own cost. S/he does not have an employment relationship with PM or other PM offices and does not act on assignment by PM. Thus s/he him/herself is responsible for his/her business. A Distributor has no privileges with respect to the market area, products or customers. Marketing PM's products is allowed only via the Internet; that is, not at permanent places of business, at markets or trade shows. The Distributor must be able to verifiably demonstrate resale of 70% of the products ordered to consumers. Sales to any other Teampartner beyond one's own group is prohibited. While selling and marketing PM products they may not be compared with the products of competitors, because this is contrary to good business practice.
- b) In marketing, only PM's official marketing materials may be used. Any self-created documents or marketing materials may be used only with PM's approval.
- c) Any oral and written agreements where aspects connected with PM's trademarks, business or marketing system are mentioned require PM's approval in writing.
- d) Any publications, advertisements or announcements related to PM's products, registered trademarks or the corporate name (such as "PM Cosmetics", "PM-International", "P.M. Finland Oy", "PierreMartèn", "Liv Nilsson", "FitLine", "Skin Relax", "Laurent Cristanel," etc.) including images of products, or using printed, photographic or audio material also require PM's written approval. In addition, reproduction and translation of marketing, training and multimedia materials require PM's written approval.
- e) Each Distributor may register only once. Renewed registration is possible in accordance with Section 4 only after a termination or cancellation.

3. Competition

If Distributor additionally wishes to sell competitors' products, s/he must obtain PM's written permission for it. In any case, however, Distributor agrees not to sell other companies' products or services to PM's distributors; s/he also agrees not to recruit PM distributors for the sale of products of any others.

4. Line protection

- a) A PM principle is sustainability and protection of the sponsor line. A Distributor who has terminated his/her partnership or whose partnership has been canceled due to passivity (6 months with no personal sales and no group sales), can be approved again as a Distributor only after submitting a new application and being sponsored by his/her personal sponsor or by one with a higher status, or
- b) a minimum of 6 months have passed since the termination or cancellation. The line protection also applies to the customers of the Direct Customer program (as in Section 4a).
- c) Only Distributors who have reached at least the IMM level may act as Coaches. An additional condition is that the Sponsor must live at a minimum of 50 km distance from the new Distributor and the Coach must live within 50 km distance from the new Distributor.
- d) Spouses and partners may each serve as independent distributors. However, here attention must be paid to the fact that spouses may only register at the first level of the spouse who registered first. Equally, grandparents and adult children must be registered at the first level of the spouse first registered.

5. In general, commission and bonus

The purpose of PM's distributor system is to sell PM's products to consumers. Therefore, every Distributor is expected to conduct his/her customer relations actively and regularly. As the customer has the right to appeal to the satisfaction

guarantee, the Distributor must, in accordance with the customer's wishes, a) reimburse the price of the product in full, b) exchange the product to another similar, c) grant a discount when another product is purchased. In all such cases any action is taken only after a written complaint. All Distributors must provide the necessary basic information to, motivate and continually train distributors sponsored by him/her. This can be done independently and using the beneficial training provided by PM in collaboration with the most successful PM distributors. All Distributors are entitled to items mentioned in these sections based on the payment of commissions described in the marketing system whenever the commission is more than € 5.

Commissions are paid by PM, and their payment will occur at the end of the following month for all paid purchases. Distributor agrees that his/her personal information and other information provided by him/her are saved in PM's data management system and can be forwarded within the sales system. Data protection laws are applicable in all cases. PM will calculate the bonus monthly. The calculation will be done according to German Value Added Tax Law, Section 13b without disclosing the value added (calculation of reverse tax liability). For this purpose, a Teampartner active within the EU is obliged to disclose his/her business ID. The bonus will be paid no later than the 20th day of the following month. Should the monthly bonus amount be less than € 5.00 net, no payment will be made and the claim is forfeited. The Teampartner will expressly consent to compensation in accordance with the bonus system and to PM granting the relevant deductions. Each Distributor shall order and purchase the products direct from PM's office in each country or from a direct sales center authorized by PM in each country by disclosing his/her TP number. Delivery will occur in accordance with the terms of delivery of the PM affiliate or office operating in each country.

6. Termination

If the Distributor violates the rules or otherwise works in ways harmful to PM's business, PM has the right to terminate the agreement immediately. The jurisdiction is where PM's headquarters are located.

7. Additional agreements

No additional agreements shall be applied to this agreement. Modifications and additions are applicable provided they have been made in writing. The above-mentioned has to do with a waiver of the written requirement. Should one or more of the terms of this agreement be found invalid, the partners to this agreement shall attempt to find economically the most comparable, valid rules to replace the invalid ones.